

Job Opportunities - Position of Sale Engineer

VitaGIS

Thống nhất, 01 Tháng 9 2010 12:14 - Liên hệ: thống nhất, 16 Tháng 9 2010 08:17

VitaGIS is a leading company specialized in providing GIS solutions including GIS software system development, Building GIS database, providing software and equipment for all individuals and organizations through the field of water supply and sewerage, state management, natural resources and environment, transportation, health care, education and agriculture...

With the purpose of business expansion, we are looking for talent candidates with skill of interpersonal working, high programming and English together with enthusiastic, dynamic and high working spirit in **Position of Sale Engineer** (Full-time job)

To succeed in this role, you will have:

General requirements:

- College and University graduation. Excellent communication skills.
- Experience in Sales cycle completion, analyze customers' requirements to work out proposed solutions and to arrange demonstrations to customers. Negotiate on prices/terms & conditions/etc., finalize and close deals. Responsible for business development and sales targets, create new sales and services after the sale.
- A minimum of one year work experience in the same position
- Strong interpersonal and team work skills. Honesty, enthusiastic and good attitude in working.
- The flexibility to long travel as business demands (up to 3 weeks).

Specific requirements:

- English fluently
- Experience and knowledge in one or more of the following areas is of a high interest for us:
 - Experience in IT/electronic equipment or hardware in field of GIS, GPS, Water and Environment, NRW, Scada system
 - Strong relationship with state owned enterprises
 - Skill at consulting customers in using company's new technology equipment, setup project together with customer during the progress, train and transfer technologies to customer.
- Ability to work with foreign experts for new technologies
- Ability to self-research new technologies in field of GIS, GPS, Water & Environment.
- Ability to work in an agile environment, attractive performance

Successful applicants can expect an attractive remuneration package, opportunities to work in environment that supports and develops high performers. Receive insurance policy regulated by

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Viết bởi VidaGIS

Thứ 7, 01 Tháng 9 2010 12:14 - Lần cập nhật cuối Thứ 7, 16 Tháng 9 2010 08:17

state and other allowances stipulated by VidaGIS

If your background meets these requirements, you will be a prime position to succeed at VidaGIS. Please submit an English detailed resume with expected salary, certificates, a recent photograph and a covering letter quoting the above job to recruit@vidagis.com or VidaGIS Office at Suite 1010, V.E.T Building, 98 Hoang Quoc Viet Str., Hanoi, Vietnam

Accepting photocopies, submitted dossiers will not be returned in any case.

A shorted - list will be notified and talent candidates are participated interview.